

Editorial



2002. The years pass, time goes by... and CNB evolves. Created in 1987 by sailors with passionate

admiration for beautiful boats, our shipyard hasn't stopped growing, slowly but surely. Of the ten who began this adventure, many are still here (have mutual confidence and perseverance protected us?). Today we number almost 400 spread over three production sites. It is true that by joining the Bénéteau group (quoted on the second market of the Paris stock exchange) we grew from an industry of artisans to an industrial force.

This Newsletter is dedicated to our Super Yacht construction department. Our readers don't necessarily know that CNB has been able to protect itself from the markets moods by its diversification, which has always remained loyal to ocean activities!

In addition to our "historical" enterprise of building large custom sailing yachts, CNB also oversees the destiny of such brands as Lagoon, Wauquiez, Bénéteau Pêche, Voyager TM (passenger ferries) and the specialized construction of service boats (notably the fast launch boats for the French police force and the customs service).

But what is the interest for custom yachts in all this? To gather together in the same entity a design office – well developed – with new and complementary talents, uniting the necessary sophisticated but proven skills: high tech infused composite, motorization and integration of hydraulic systems, electronics. We can offer a larger choice: aluminum or composite hulls, sailboats or motor yachts... we have good reason to give thanks to inquisitive men and women in every field. Emulating creativity and each persons desire to grow and improve in order to build the most beautiful yachts, like the 93' which was just launched, the 74' that we have just signed or the CNB 77 #3 on which construction has just begun.

2002, a year that is off to a good start. This is also our wish for all of our readers.

Olivier Lafourcade
In charge of Custom Yachts



Focus on... Deep Blue, CNB 77

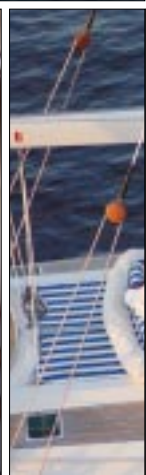
Here it is, the successor to the CNB 76!

It sails and does it well! Briefly glimpsed at the Antigua Boat show, Deep Blue went to the Grenadines for her first charter, after which we photographed her in the Virgin Islands. Extremely comfortable at sea, fast and a pleasure for the eyes... The second of this series will be launched in the spring (the interior has a different layout, the main sail is full batten); as for number 3, the hull construction has just begun.

A brochure of the CNB 77 will be available soon.

S P E C I F I C A T I O N S

- Architect Philippe Briand
- Interior styling Hervé Couëdel
- Type Cutter
- Construction Alu/Superstructures composite
- L.O.A 23 m / 75,50 ft
- Beam 6,04 m / 19,70 ft
- Draught 2,70 m / 8,80 ft
- Displacement 45 tonnes / 99,208 lbs.
- Sail area 255 m² / 2,745 ft²
- Engine 116 hp
- Generator 16KW - 220V - 50HZ





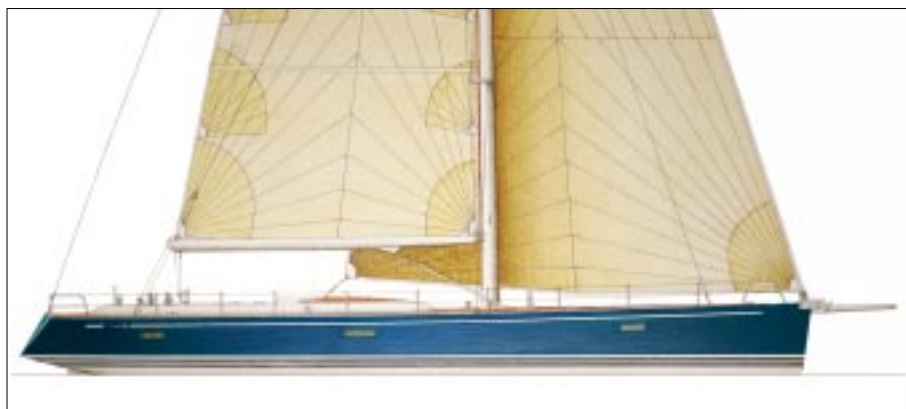
Composite

From Sébastien Magnen and Xavier Fay, here is the first plan of the recently signed 74' composite yacht.

This sloop, which has been designed for a very fast cruising program is superbly equipped with a lifting keel, carbon mast, bow and stern thrusters and a garage to house the tender.

It will be laid out for 8 passengers (4 double cabins with adjoining toilets) 2 separate shower cabins and 1 double crew cabin. The teak deck will feature an aft steering cockpit and a central cockpit with 2 tables seating 10.

We'll come back to it...



Charter



Deep Blue and **XTC** will cross the Atlantic in April for a season in the Mediterranean (French and Italian Riviera, Croatia, Turkey).

Grand Bleu II (CNB 76) is available for charming weekends in the Lerins Islands, St. Tropez or Portofino beginning in May.

Sagittario and **Wapaye** will be sailing in the Grenadines next summer.

Visit our website: www.merexyacht.com for pictures of the yachts, the crews and the rates.

Cruises...

The crews of **Deep Blue** (CNB 77), **XTC** (CNB 76), **Sagittario** (CNB 70), **Havana**

(CNB 64) ou **Wapaye** (Lagoon 57) welcome you in the Caribbean, from the Virgin Islands to Grenada by way of Antigua, les Saintes and Dominica.

Merex Caraïbes - Nathalie Gust - 162, quai de Brazza
33100 Bordeaux - France - Tel: 33 (0) 557 80 85 78
Fax: 33 (0) 557 80 85 79 - E-mail: nat@merexyachts.com
Web: www.merexyachts.com

Aluminum



The cabinetmakers have worked well on the **Cabon 93**, above is a sneak preview of the owner's cabin.

The hull of **Grand Bleu V**, the deck in place, is now turned... The welders can hand her over to the rest of the team and focus on the construction of the **CNB 77 #3**.



Contacts

CNB

Olivier Lafourcade
162, quai de Brazza
33100 Bordeaux - France
Tel: 33 (0) 557 80 85 50
Fax: 33 (0) 557 80 85 51
e-mail: cnb@cnb.fr
Web: www.cnb.fr