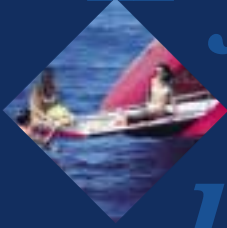


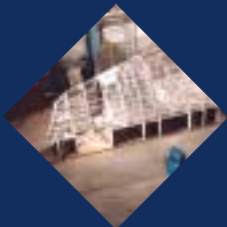
If you have custom

needs, custom desires,

custom dreams...



... we build custom yachts.



CNB

As long time sailors we know

that beyond the promises, our boats must be fast, seaworthy comfortable and safe. We build them with love of the sea and the constant concern for work well done. We design them as we would if we ourselves were the future owners, because that is our nature as builders and as sailors.

A one-hour flight from Paris, CNB is located in Bordeaux, on a site traditionally dedicated to naval construction for more than a century.



Created in 1987, CNB is part of the Bénéteau group, world leader in the construction of sailing yachts and quoted on the Paris Stock Exchange's second market.

Located on the banks of the Garonne River, a few hundred yards from the greatest vineyards, CNB is situated on a 24 000 m² lot with 12 000 m² of covered buildings and has a 300 meter waterfront quay with deep enough water for launching and sea trials.

With more than 50 prestigious yachts constructed from 20 to 37 meters, CNB has acquired an unflinching reputation for the quality of its construction and the finish of its boats.

Versatility, quality guaranteed

More than 80 % of our production is exported... CNB sailboats cruise the

Mediterranean, the Pacific Ocean, the Indian Ocean, the Atlantic Ocean and the Caribbean Sea.

The CNB staff: sheet metal workers, Veritas certified welders, laminators, mechanics, plumbers, electricians, painters, varnishers, woodworkers, cabinetmakers, marine carpenters, riggers, shipyard sailing crew, stock controller, maintenance crew, design office, project managers, boat manager, marketing and administrative staffs; number almost 300 people in the year 2003, who are particularly proud of the prestigious notoriety achieved by our yachts in every ocean on the globe.

The specialists in our design office work in close collaboration with the most famous names in naval architecture, to assure the creation of the



technical construction plans, these specialists are in charge of implementing the plans in our workshops. This collaboration also extends to the decorators chosen by our clients and allows our cabinetmakers to demonstrate their expertise and talent, which is renowned, the world over. A computer database was developed at CNB, creating a management

system for purchasing and inventory control. The production management is also computerized with a software package specifically developed at CNB. This versatility gives the shipyard a complete mastery of naval construction; it guarantees rigorous quality control and perfect independence in our technical and technological choices. ■



Aluminum or Composite?



These two materials are distinguished by their respective qualities and, depending upon the owner's preferences and type of sailing, one or the other of these technologies becomes the obvious choice for each individual project.

Perfect knowledge of these different materials and technical processes gives CNB the advantage of offering its clients complete satisfaction using aluminum or composite.



An historic material perfectly mastered

by CNB. It shapes and curves precisely, and welds

to perfection. The talent of CNB's welders and sheet metal workers has been proven since 1987 the by dozens of boats built of aluminum. Thanks to our construction process, the prefabricated parts. Which measure 25 meters, such as the keelson, are adjusted to within a millimeter.

The complex, which is 12,000 m², includes a covered main building of 6,000 m² (4 buildings in total), with a maximum useable length of 100 meters.



One of the three bays of the aluminum facility.





Aluminum construction





An initial step was made

towards composite construction, in 1993 with the undertaking of the finishing

and interior fittings for the 25 meter maxi racers "La Poste" and "Merit", (Whitbread 1993/94).

In 1996 the team, specializing in this material was put into place bringing an unequalled experience of 15 years, during which time more than 150 catamarans destined for cruising and many racing boats were built.

In mid November 1999, CNB inaugurated a new building (6,000 m²



Composite construction





covered, 6,000 m² paved open area) dedicated to high-tech composite construction with vacuum-infused resin. This is the logical culmination of CNB's desire to become an important player in the field of composite yacht construction. In 1999 the shipyard signed its first orders for composite boats measuring between 64' and 104'. The first launching took place at the beginning of 2000.



CNB